#### Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

Run Date:07/22/2021Status:CERTIFIEDCertified Date:03/31/2021

#### Governance Information (Authority-Related)

Questio		Response	URL(If Applicable)
1.	Has the Authority prepared its annual report on operations and accomplishments for the reporting period as required by section 2800 of PAL?	Yes	http://www.colonieida.org/operations-and-accomplishments
2.	As required by section 2800(9) of PAL, did the Authority prepare an assessment of the effectiveness of its internal controls?	Yes	http://www.colonieida.org/internal-controls-assessments
3.	Has the lead audit partner for the independent audit firm changed in the last five years in accordance with section 2802(4) of PAL?	Yes	N/A
4.	Does the independent auditor provide non-audit services to the Authority?	No	N/A
5.	Does the Authority have an organization chart?	Yes	http://www.colonieida.org/organizational-chart
6.	Are any Authority staff also employed by another government agency?	Yes	Town of Colonie
7.	Does the Authority have Claw Back agreements?	Yes	N/A
8.	Has the Authority posted their mission statement to their website?	Yes	http://www.colonieida.org/IDA-mission-statement
9.	Has the Authority's mission statement been revised and adopted during the reporting period?	Yes	N/A
10.	Attach the Authority's measurement report, as required by section 2824-a of PAL and provide the URL?		http://www.colonieida.org/measurements-report

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#### Governance Information (Board-Related)

Questio	n	Response	URL(If Applicable)
1.	Has the Board established a Governance Committee in accordance with Section 2824(7) of PAL?	Yes	N/A
2.	Has the Board established an Audit Committee in accordance with Section 2824(4) of PAL?	Yes	N/A
3.	Has the Board established a Finance Committee in accordance with Section 2824(8) of PAL?	Yes	N/A
4.	Provide a URL link where a list of Board committees can be found (including the name of the committee and the date established):		http://www.colonieida.org/IDA-committees
5.	Does the majority of the Board meet the independence requirements of Section 2825(2) of PAL?	Yes	N/A
6.	Provide a URL link to the minutes of the Board and committee meetings held during the covered fiscal year		http://www.colonieida.org/meeting-minutes
7.	Has the Board adopted bylaws and made them available to Board members and staff?	Yes	http://www.colonieida.org/IDA-by-laws
8.	Has the Board adopted a code of ethics for Board members and staff?	Yes	http://www.colonieida.org/policies
9.	Does the Board review and monitor the Authority's implementation of financial and management controls?	Yes	N/A
10.	Does the Board execute direct oversight of the CEO and management in accordance with Section 2824(1) of PAL?	Yes	N/A
11.	Has the Board adopted policies for the following in accordance with Section 2824(1) of PAL?		
	Salary and Compensation	Yes	N/A
	Time and Attendance	Yes	N/A
	Whistleblower Protection	Yes	N/A
	Defense and Indemnification of Board Members	Yes	N/A
12.	Has the Board adopted a policy prohibiting the extension of credit to Board members and staff in accordance with Section 2824(5) of PAL?	Yes	N/A
13.	Are the Authority's Board members, officers, and staff required to submit financial disclosure forms in accordance with Section 2825(3) of PAL?	Yes	N/A
14.	Was a performance evaluation of the board completed?	Yes	N/A
15.	Was compensation paid by the Authority made in accordance with employee or union contracts?	No	N/A
16.	Has the board adopted a conditional/additional compensation policy governing all employees?	No	
17.	Has the board adopted a Uniform Tax Exemption Policy(UTEP) according to Section 874(4) of GML?	Yes	http://www.colonieida.org/policies

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# **Board of Directors Listing**

Name	Basile, Carm	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	2/11/2016	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

Name	Blessing, Alison	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	1/1/2018	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

#### Annual Report for Colonie Industrial Development Agency

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Name	Gannon, Peter	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	3/9/2017	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

Name	Kearney, John	Nominated By	Local
Chair of the Board	Yes	Appointed By	Local
If yes, Chair Designated by	Elected by Board	Confirmed by Senate?	N/A
Term Start Date	1/1/2010	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

#### Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

Name	Phillips, Eric	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	1/1/2012	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

Name	Rinaldi, Gary	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	1/1/2008	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

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Name	Syden, Benjamin	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	1/1/2011	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?	d	Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

### Annual Report for Colonie Industrial Development Agency

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## Staff Listing

Name	Title	-	Department / Subsidiary	Union Name	Bargaining Unit	Full Time/ Part Time	-	Annualized	Actual salary paid to the Individual	Over time paid by Authority	Performance Bonus	-	Other Compensation/ Allowances/ Adjustments		Individual also paid by another entity to perform the work of the authority	state or local
DelTorto, Thomas		Administrative and Clerical	Town of Colonie			PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Kelsey, Christopher	CFO	Executive	Town of Colonie			PT	Yes	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Maguire, Sean	Executive Director / CEO	Executive	Town of Colonie			PT	Yes	\$0.00	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Normandin, Victoria		Administrative and Clerical	Town of Colonie			РТ	No	\$0.00	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	Yes	Yes

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#### **Benefit Information**

During the fiscal year, did the authority continue to pay for any of the above mentioned benefits for former staff or individuals affiliated with the authority after those individuals left the authority? No

#### **Board Members**

Name	Title	Severance Package	Payment For Unused Leave	Memberships	Use of Corporate Credit Cards	Personal Loans	Auto	Transportation	Allowance	Spousal / Dependent Life Insurance	Employment	None of these benefits	Other
Basile, Carm	Board of Directors											x	
Blessing, Alison	Board of Directors											x	
Gannon, Peter	Board of Directors											х	
Kearney, John	Board of Directors											Х	
Phillips, Eric	Board of Directors											х	
Rinaldi, Gary	Board of Directors											Х	
Syden, Benjamin	Board of Directors											х	

<u>Staff</u>

-	Stan														
Ī	Name	Title	Severance	Payment For	Club	Use of	Personal	Auto	Transportation	Housing	Spousal /	Tuition	Multi-Year	None of these	Other
			Package	Unused Leave	Memberships	Corporate	Loans			Allowance	Dependent	Assistance	Employment	penefits	1
						Credit Cards					Life				1
											Insurance				1

Annual Report for Colonie Industrial Development Ag	ency		Run Date	
Fiscal Year Ending: 12/31/2020			Status: Certified	CERTIFIED Date: 03/31/2021
ubsidiary/Component Unit Verification				
s the list of subsidiaries, as assembled by the Offi	ce of the State Comptroller, correct?	Yes		
Are there other subsidiaries or component units of PARIS reports submitted by this Authority and not		No		
Name of Subsidiary/Component Unit		Status		
Request Subsidiary/Component Unit Change				
Name of Subsidiary/Component Unit	Status		Requested Changes	
Request Add Subsidiaries/Component Units				
	Establishment Date		Purpose of Subsidiary/Component Unit	

Name of Subsidiary/Component Unit	Termination Date	Reason for Termination	Proof of Termination Document Name
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#### Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

Run Date: 07/22/2021 Status: CERTIFIED Certified Date: 03/31/2021

# Summary Financial Information

#### SUMMARY STATEMENT OF NET ASSETS

			Amount
Assets			
Current Assets			
	Cash and cash equivalents		\$1,364,720.00
	Investments		\$0.00
	Receivables, net		\$0.00
	Other assets		\$5,368.00
	Total Current Assets		\$1,370,088.00
Noncurrent Assets			
	Restricted cash and investments		\$0.00
	Long-term receivables, net		\$0.00
	Other assets		\$27,702.00
	Capital Assets		
		Land and other nondepreciable property	\$0.00
		Buildings and equipment	\$1,768.00
		Infrastructure	\$0.00
		Accumulated depreciation	\$147.00
		Net Capital Assets	\$1,621.00
	Total Noncurrent Assets		\$29,323.00
Total Assets			\$1,399,411.00
Liabilities			
Current Liabilities			
	Accounts payable		\$7,988.00
	Pension contribution payable		\$0.00
	Other post-employment benefits		\$0.00
	Accrued liabilities		\$8,676.00
	Deferred revenues		\$0.00
	Bonds and notes payable		\$0.00
	Other long-term obligations due within one year		\$0.00
	Total Current Liabilities		\$16,664.00
Noncurrent Liabilities			

Annual Report for Colonie Industrial Development Agency

# Fiscal Year Ending: 12/31/2020

Run Date:07/22/2021Status:CERTIFIEDCertified Date:03/31/2021

	Pension contribution payable	\$0.00
	Other post-employment benefits	\$0.00
	Bonds and notes payable	\$0.00
	Long Term Leases	\$0.00
	Other long-term obligations	\$0.00
	Total Noncurrent Liabilities	\$0.00
Total Liabilities		\$16,664.00
Net Asset (Deficit)		
Net Assets		
	Invested in capital assets, net of related debt	\$1,621.00
	Restricted	\$0.00
	Unrestricted	\$1,381,126.00
	Total Net Assets	\$1,382,747.00

#### SUMMARY STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS

		Amount
Operating Revenues		
	Charges for services	\$103,825.00
	Rental & financing income	\$0.00
	Other operating revenues	\$0.00
	Total Operating Revenue	\$103,825.00
Operating Expenses		
	Salaries and wages	\$0.00
	Other employee benefits	\$0.00
	Professional services contracts	\$132,435.00
	Supplies and materials	\$648.00
	Depreciation & amortization	\$147.00
	Other operating expenses	\$19,025.00
	Total Operating Expenses	\$152,255.00
Operating Income (Loss)		(\$48,430.00)
Nonoperating Revenues		
	Investment earnings	\$547.00
	State subsidies/grants	\$14,580.00
	Federal subsidies/grants	\$0.00

Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

	Municipal subsidies/grants	\$0.00
	Public authority subsidies	\$0.00
	Other nonoperating revenues	\$0.00
	Total Nonoperating Revenue	\$15,127.00
Nonoperating Expenses		
	Interest and other financing charges	\$0.00
	Subsidies to other public authorities	\$0.00
	Grants and donations	\$3,651.00
	Other nonoperating expenses	\$0.00
	Total Nonoperating Expenses	\$3,651.00
	Income (Loss) Before Contributions	(\$36,954.00)
Capital Contributions		\$0.00
Change in net assets		(\$36,954.00)
Net assets (deficit) beginning of year		\$1,419,701.00
Other net assets changes		\$0.00
Net assets (deficit) at end of year		\$1,382,747.00

#### Annual Report for Colonie Industrial Development Agency

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### Current Debt

Questio		Response
1.	Did the Authority have any outstanding debt, including conduit debt, at any point during the reporting period?	Yes
2.	If yes, has the Authority issued any debt during the reporting period?	No

#### New Debt Issuances

#### Annual Report for Colonie Industrial Development Agency

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#### Schedule of Authority Debt

Type of Debt			Statutory Authorization(\$)	Outstanding Start of	New Debt Issuances(\$)	Debt Retired (\$)	Outstanding End of
				Fiscal Year(\$)			Fiscal Year(\$)
State Obligation	State Guaranteed						
State Obligation	State Supported						
State Obligation	State Contingent Obligation						
State Obligation	State Moral Obligation						
Other State-Funded	Other State-Funded						
Authority Debt - General	Authority Debt - General Obligation						
Obligation							
Authority Debt - Revenue	Authority Debt - Revenue						
Authority Debt - Other	Authority Debt - Other						
Conduit		Conduit Debt	0.00	4,560,000.00	0.00	250,000.00	4,310,000.00
Conduit		Conduit Debt - Pilot					
		Increment Financing					
TOTALS			0.00	4,560,000.00	0.00	250,000.00	4,310,000.00

Fiscal Year Ending: 12/31/2020

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## Real Property Acquisition/Disposal List

This Authority has indicated that it had no real property acquisitions or disposals during the reporting period.



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## Personal Property

This Authority has indicated that it had no personal property disposals during the reporting period.

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#### Property Documents

Question		Response	URL (If Applicable)
1.	In accordance with Section 2896(3) of PAL, the Authority is required to prepare a report at least annually of all real property of the Authority. Has this report been prepared?	Yes	http://www.colonieida.org/reports
2.	Has the Authority prepared policies, procedures, or guidelines regarding the use, awarding, monitoring, and reporting of contracts for the acquisition and disposal of property?	Yes	http://www.colonieida.org/policies
3.	In accordance with Section 2896(1) of PAL, has the Authority named a contracting officer who shall be responsible for the Authority's compliance with and enforcement of such guidelines?	Yes	N/A

# Annual Report for Colonie Industrial Development Agency

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# IDA Projects

General Project Information		Project Tax Exemptions & PILOT	Payment Information
Project Code	0105-18-01A		
Project Type	Lease	State Sales Tax Exemption	\$0.00
Project Name	Afrim Realty Company, LLC and Afrim	Local Sales Tax Exemption	\$0.00
i rojeot Name	Sports, Inc.		
		County Real Property Tax Exemption	\$17,848.17
Project Part of Another Phase or Multi Phase	No	Local Property Tax Exemption	\$12,768.76
Original Project Code		School Property Tax Exemption	\$87,197.92
Project Purpose Category	Other Categories	Mortgage Recording Tax Exemption	\$0.00
Total Project Amount	\$10,000,000.00	Total Exemptions	\$117,814.85
Benefited Project Amount	\$10,000,000.00	Total Exemptions Net of RPTL Section 485-b	\$117,814.65
Bond/Note Amount		Pilot payment Information	
Annual Lease Payment	\$0.00		Actual Payment Made Payment Due Per Agreement
Federal Tax Status of Bonds		County PILOT	\$3,787.34 \$3,787.34
Not For Profit		Local PILOT	\$2,709.50 \$2,709.50
Date Project approved	10/17/2017	School District PILOT	\$18,503.16 \$18,503.16
Did IDA took Title to Property	Yes	Total PILOT	\$25,000.00 \$25,000.00
Date IDA Took Title to Property	3/16/2018	Net Exemptions	\$92,814.85
Year Financial Assistance is Planned to End	2039	Project Employment Information	
Notes			
Location of Project		# of FTEs before IDA Status	15.00
Address Line1	969 Watervliet Shaker Road	Original Estimate of Jobs to be Created	17.00
Address Line2		Average Estimated Annual Salary of Jobs to be	55,000.00
		Created(at Current Market rates)	
City	ALBANY	Annualized Salary Range of Jobs to be Created	35,000.00 <b>To</b> : 55,000.00
State	NY	Original Estimate of Jobs to be Retained	15.00
Zip - Plus4	12205	Estimated Average Annual Salary of Jobs to be	50,000.00
		Retained(at Current Market rates)	
Province/Region		Current # of FTEs	32.00
Country	United States	# of FTE Construction Jobs during Fiscal Year	0.00
Applicant Information		Net Employment Change	17.00
Applicant Name	Afrim Realty Company, LLC and Afrim		
	Sports, Inc.		
Address Line1	636 Albany Shaker Road	Project Status	
Address Line2			
City	LOUDONVILLE	Current Year Is Last Year for Reporting	
State	NY	There is no Debt Outstanding for this Project	Yes
Zip - Plus4	12211	IDA Does Not Hold Title to the Property	
Province/Region		The Project Receives No Tax Exemptions	



### Annual Report for Colonie Industrial Development Agency

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General Project Information		Project Tax Exemptions & PILOT	Payment Information
Project Code	01051300		
Project Type	Lease	State Sales Tax Exemption	\$0.00
Project Name	Colonie Senior Service Centers, Inc Elks	Local Sales Tax Exemption	\$0.00
	Lane		
		County Real Property Tax Exemption	\$32,907.57
Project Part of Another Phase or Multi Phase	No	Local Property Tax Exemption	\$23,542.41
Original Project Code		School Property Tax Exemption	\$156,570.12
Project Purpose Category	Other Categories	Mortgage Recording Tax Exemption	\$0.00
Total Project Amount	\$15,572,378.00	Total Exemptions	\$213,020.10
Benefited Project Amount	\$14,000,000.00	Total Exemptions Net of RPTL Section 485-b	\$213,020.10
Bond/Note Amount		Pilot payment Information	
Annual Lease Payment	\$0.00		Actual Payment Made Payment Due Per Agreement
Federal Tax Status of Bonds		County PILOT	
Not For Profit	Yes	Local PILOT	
Date Project approved	4/11/2016	School District PILOT	\$48,252.86 \$48,252.86
Did IDA took Title to Property	Yes	Total PILOT	\$65,650.00 \$65,650.00
Date IDA Took Title to Property	5/9/2016	Net Exemptions	\$147,370.10
Year Financial Assistance is Planned to End	2048	Project Employment Information	
Notes			
Location of Project		# of FTEs before IDA Status	0.00
Address Line1	17 Elks Lane	Original Estimate of Jobs to be Created	4.00
Address Line2		Average Estimated Annual Salary of Jobs to be	43,500.00
		Created(at Current Market rates)	
City	LATHAM	Annualized Salary Range of Jobs to be Created	40,000.00 <b>To</b> : 54,000.00
State	NY	Original Estimate of Jobs to be Retained	0.00
Zip - Plus4	12110	Estimated Average Annual Salary of Jobs to be	0.00
		Retained(at Current Market rates)	
Province/Region		Current # of FTEs	=
Country	United States	# of FTE Construction Jobs during Fiscal Year	0.00
Applicant Information		Net Employment Change	4.25
Applicant Name	Colonie Senior Service Centers, Inc.		
Address Line1	Beltrone Living Center	Project Status	
Address Line2		·	
City	ALBANY	Current Year Is Last Year for Reporting	
State	NY	There is no Debt Outstanding for this Project	Yes
Zip - Plus4	12205	IDA Does Not Hold Title to the Property	
Province/Region		The Project Receives No Tax Exemptions	
Country	USA		

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General Project Information		Project Tax Exemptions & PILOT	Payment Information
Project Code	0105-20-02A		
Project Type	Tax Exemptions	State Sales Tax Exemption	\$184,338.20
Project Name	First Colonie Company Limited Partnership	Local Sales Tax Exemption	\$184,338.21
	(The Desmond Hotel)	<b></b>	
		County Real Property Tax Exemption	
Project Part of Another Phase or Multi Phase	No	Local Property Tax Exemption	
Original Project Code		School Property Tax Exemption	
Project Purpose Category	Other Categories	Mortgage Recording Tax Exemption	\$0.00
Total Project Amount	\$16,528,000.00	Total Exemptions	\$368,676.41
Benefited Project Amount	\$14,300,000.00	Total Exemptions Net of RPTL Section 485-b	
Bond/Note Amount		Pilot payment Information	
Annual Lease Payment			Actual Payment Made Payment Due Per Agreement
Federal Tax Status of Bonds		County PILOT	
Not For Profit		Local PILOT	
Date Project approved	10/19/2020	School District PILOT	
Did IDA took Title to Property	Yes	Total PILOT	\$0.00 \$0.00
Date IDA Took Title to Property	11/24/2020	Net Exemptions	\$368,676.41
Year Financial Assistance is Planned to End	2021	Project Employment Information	
Notes			1
Location of Project		# of FTEs before IDA Status	39.00
Address Line1	660 Albany Shaker Road	Original Estimate of Jobs to be Created	196.00
Address Line2		Average Estimated Annual Salary of Jobs to be	70,000.00
		Created(at Current Market rates)	
City	ALBANY	Annualized Salary Range of Jobs to be Created	28,000.00 <b>To</b> : 70,000.00
State	NY	Original Estimate of Jobs to be Retained	39.00
Zip - Plus4	12211	Estimated Average Annual Salary of Jobs to be	70,000.00
		Retained(at Current Market rates)	
Province/Region		Current # of FTEs	39.00
Country	United States	# of FTE Construction Jobs during Fiscal Year	50.00
Applicant Information		Net Employment Change	0.00
Applicant Name	First Colonie Company Limited Partnership		
Address Line1	660 Albany Shaker Road	Project Status	
Address Line2			
City	ALBANY	Current Year Is Last Year for Reporting	
State	NY	There is no Debt Outstanding for this Project	Yes
Zip - Plus4	12211	IDA Does Not Hold Title to the Property	
Province/Region		The Project Receives No Tax Exemptions	
Country	USA		

# Annual Report for Colonie Industrial Development Agency

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General Project Information		Project Tax Exemptions & PILOT	Payment Information	
	010501A-R	Project Tax Exemptions & PILOT		
Project Code		State Salas Tay Fromstian	¢0.00	
Project Type	Bonds/Notes Issuance One Mustang Drive II, LLC - Refunding	State Sales Tax Exemption	\$0.00 \$0.00	
Project Name	One mustang Drive II, LLC - Kerunding	Local Sales Tax Exemption		
Desired Dest of Assether Disease as Markin Di		County Real Property Tax Exemption	\$0.00	
Project Part of Another Phase or Multi Phase	Yes	Local Property Tax Exemption	\$0.00	
Original Project Code	010501A	School Property Tax Exemption	\$0.00	
Project Purpose Category	Manufacturing	Mortgage Recording Tax Exemption	\$0.00	
Total Project Amount		Total Exemptions	\$0.00	
Benefited Project Amount		Total Exemptions Net of RPTL Section 485-b	\$0.00	
Bond/Note Amount	\$5,185,000.00	Pilot payment Information		
Annual Lease Payment			Actual Payment Made Payment Due Per Agreement	
Federal Tax Status of Bonds	Tax Exempt	County PILOT	\$0.00 \$0.00	
Not For Profit	No	Local PILOT	\$0.00 \$0.00	
Date Project approved	10/16/2017	School District PILOT	\$0.00 \$0.00	
Did IDA took Title to Property	Yes	Total PILOT	\$0.00 \$0.00	
Date IDA Took Title to Property	11/17/2017	Net Exemptions	\$0.00	
Year Financial Assistance is Planned to End	2030	Project Employment Information		
Notes	This issuance is the refunding of the outstanding balance of tax exempt serial bonds originally issued for this project in September 2010.			
Location of Project	-	# of FTEs before IDA Status	175.00	
Address Line1	1 Mustang Drive	Original Estimate of Jobs to be Created	0.00	
Address Line2		Average Estimated Annual Salary of Jobs to be	0.00	
		Created(at Current Market rates)		
City	COHOES	Annualized Salary Range of Jobs to be Created	0.00 <b>To</b> : 0.00	
State	NY	Original Estimate of Jobs to be Retained	175.00	
Zip - Plus4	12047	Estimated Average Annual Salary of Jobs to be	67,000.00	
		Retained(at Current Market rates)		
Province/Region		Current # of FTEs	168.00	
Country	United States	# of FTE Construction Jobs during Fiscal Year	0.00	
Applicant Information		Net Employment Change	-7.00	
Applicant Name	One Mustang Drive II, LLC	· · · ·		
Address Line1	1 Mustang Drive	Project Status		
Address Line2				
City	COHOES	Current Year Is Last Year for Reporting		
State	NY	There is no Debt Outstanding for this Project		
Zip - Plus4	12047	IDA Does Not Hold Title to the Property		
Province/Region		The Project Receives No Tax Exemptions	Yes	
Country	USA	· · · · · · · · ·		

# Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

General Project Information		Project Tax Exemptions & PILOT	Payment Information		
Project Code	01051101A				
Project Type	Lease	State Sales Tax Exemption	\$0.00		
Project Name	Shaker Pointe At Carondolet	Local Sales Tax Exemption	\$0.00		
		County Real Property Tax Exemption	\$129,789.68		
Project Part of Another Phase or Multi Phase	No	Local Property Tax Exemption	\$92,852.86		
Original Project Code		School Property Tax Exemption	\$617,523.18		
Project Purpose Category	Other Categories	Mortgage Recording Tax Exemption	\$0.00		
Total Project Amount	\$56.150.000.00	Total Exemptions	\$840,165.72		
Benefited Project Amount	\$53,044,000.00	Total Exemptions Net of RPTL Section 485-b	\$840,165.72		
Bond/Note Amount		Pilot payment Information			
Annual Lease Payment	\$0.00	· ···· ••• ••••	Actual Payment Made Payment Due Per Agreement		
Federal Tax Status of Bonds		County PILOT	\$10,813.67 \$10,813.67		
Not For Profit	Yes	Local PILOT	\$7,736.22 \$7,736.22		
Date Project approved	12/12/2011	School District PILOT	\$51,450.11 \$51,450.11		
Did IDA took Title to Property	Yes	Total PILOT			
Date IDA Took Title to Property	12/12/2011	Net Exemptions	\$770,165.72		
Year Financial Assistance is Planned to End	2052	Project Employment Information	<u></u>		
Notes	Date IDA took Leasehold Interest was previously transposed the actual date is 12/21/2011				
Location of Project	· · ·	# of FTEs before IDA Status 0.00			
Address Line1	1 Bell Tower Drive	Original Estimate of Jobs to be Created	46.75		
Address Line2		Average Estimated Annual Salary of Jobs to be	0.00		
		Created(at Current Market rates)			
City	WATERVLIET	Annualized Salary Range of Jobs to be Created	17,586.00 <b>To</b> : 67,226.00		
State	NY	Original Estimate of Jobs to be Retained	0.00		
Zip - Plus4	12189	Estimated Average Annual Salary of Jobs to be	43,934.00		
		Retained(at Current Market rates)			
Province/Region		Current # of FTEs	44.25		
Country	United States	# of FTE Construction Jobs during Fiscal Year	0.00		
Applicant Information		Net Employment Change	44.25		
Applicant Name	Shaker Pointe at Carondolet				
Address Line1	1 Bell Tower Drive	Project Status			
Address Line2					
City	WATERVLIET	Current Year Is Last Year for Reporting			
State	NY	There is no Debt Outstanding for this Project	Yes		
Zip - Plus4	12189	IDA Does Not Hold Title to the Property			
Province/Region		The Project Receives No Tax Exemptions			
Country	USA				

# Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

General Project Information		Project Tax Exemptions & PILOT	Payment Information		
Project Code	0105-18-02A				
Project Type	Lease	State Sales Tax Exemption	\$0.00		
Project Name	Starlite Associates, LLC	Local Sales Tax Exemption	\$0.00		
		County Real Property Tax Exemption	\$25,098.99		
Project Part of Another Phase or Multi Phase	No	Local Property Tax Exemption	\$17,956.08		
Original Project Code		School Property Tax Exemption	\$315,988.94		
Project Purpose Category	Finance, Insurance and Real Estate	Mortgage Recording Tax Exemption	\$0.00		
Total Project Amount	\$35,880,000.00	Total Exemptions	\$359,044.01		
Benefited Project Amount	\$35,880,000.00	Total Exemptions Net of RPTL Section 485-b	\$359,044.01		
Bond/Note Amount		Pilot payment Information			
Annual Lease Payment	\$0.00	• •	Actual Payment Made	Payment Due Per Agreement	
Federal Tax Status of Bonds		County PILOT	\$25,098.99	\$25,098.99	
Not For Profit	No	Local PILOT	\$17,956.08 \$17,956.08		
Date Project approved	7/10/2018	School District PILOT	\$315,988.94 \$315,988.94		
Did IDA took Title to Property	Yes	Total PILOT	\$359,044.01 \$359,044.01		
Date IDA Took Title to Property	9/26/2018	Net Exemptions	\$0.00		
Year Financial Assistance is Planned to End	2030	Project Employment Information			
Notes	Notes 1) Assistance will end upon termination of the 7 year PILOT, which doesn't begin until after issuance of certificate of occupancy for the new				
	2) The employment numbers referenced also reflect the jobs for The Ayco Company, LP (0105-19-01A) - the two projects submitted applications to the the for financial assistance and were considered together by the board; per OSC, it was suggested that all jobs be reported only on this project.				
Location of Project		# of FTEs before IDA Status   626.00			
Address Line1	629 Columbia Street Extension	Original Estimate of Jobs to be Created	160.00		
Address Line2		Average Estimated Annual Salary of Jobs to be	90,000.00		
		Created(at Current Market rates)			
City	LATHAM	Created(at Current Market rates) Annualized Salary Range of Jobs to be Created	47,000.00 <b>To</b> : 105,	,000.00	
State	LATHAM NY	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained	47,000.00 <b>To</b> : 105, 626.00	,000.00	
		Annualized Salary Range of Jobs to be Created		,000.00	
State	NY	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates)	626.00 90,000.00	,000.00	
State Zip - Plus4 Province/Region	NY 12110	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs	626.00 90,000.00 795.00	,000.00	
State Zip - Plus4 Province/Region Country	NY	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates)	626.00 90,000.00 795.00 0.00	,000.00	
State Zip - Plus4 Province/Region	NY 12110 United States	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs	626.00 90,000.00 795.00	,000.00	
State Zip - Plus4 Province/Region Country	NY 12110 United States Starlite Associates, LLC	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs # of FTE Construction Jobs during Fiscal Year	626.00 90,000.00 795.00 0.00	,000.00	
State Zip - Plus4 Province/Region Country Applicant Information	NY 12110 United States	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs # of FTE Construction Jobs during Fiscal Year	626.00 90,000.00 795.00 0.00	,000.00	
State Zip - Plus4 Province/Region Country Applicant Information Applicant Name	NY 12110 United States Starlite Associates, LLC	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs # of FTE Construction Jobs during Fiscal Year Net Employment Change	626.00 90,000.00 795.00 0.00	,000.00	
State Zip - Plus4 Province/Region Country Applicant Information Applicant Name Address Line1	NY 12110 United States Starlite Associates, LLC	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs # of FTE Construction Jobs during Fiscal Year Net Employment Change	626.00 90,000.00 795.00 0.00	,000.00	
State Zip - Plus4 Province/Region Country Applicant Information Applicant Name Address Line1 Address Line2	NY 12110 United States Starlite Associates, LLC 695 Rotterdam Industrial Park	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs # of FTE Construction Jobs during Fiscal Year Net Employment Change Project Status	626.00 90,000.00 795.00 0.00 169.00	,000.00	
State Zip - Plus4 Province/Region Country Applicant Information Applicant Name Address Line1 Address Line2 City	NY 12110 United States Starlite Associates, LLC 695 Rotterdam Industrial Park SCHENECTADY	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs # of FTE Construction Jobs during Fiscal Year Net Employment Change Project Status Current Year Is Last Year for Reporting	626.00 90,000.00 795.00 0.00 169.00	,000.00	
State Zip - Plus4 Province/Region Country Applicant Information Applicant Name Address Line1 Address Line2 City State	NY 12110 United States Starlite Associates, LLC 695 Rotterdam Industrial Park SCHENECTADY NY	Annualized Salary Range of Jobs to be Created Original Estimate of Jobs to be Retained Estimated Average Annual Salary of Jobs to be Retained(at Current Market rates) Current # of FTEs # of FTE Construction Jobs during Fiscal Year Net Employment Change Project Status Current Year Is Last Year for Reporting There is no Debt Outstanding for this Project	626.00 90,000.00 795.00 0.00 169.00	,000.00	

# Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

	1				
General Project Information		Project Tax Exemptions & PILOT	Payment Information		
Project Code					
Project Type		State Sales Tax Exemption	\$96,561.75		
Project Name	The Ayco Company, L.P.	Local Sales Tax Exemption	\$96,561.75		
		County Real Property Tax Exemption			
Project Part of Another Phase or Multi Phase		Local Property Tax Exemption			
Original Project Code		School Property Tax Exemption			
Project Purpose Category	Finance, Insurance and Real Estate	Mortgage Recording Tax Exemption	\$0.00		
Total Project Amount		Total Exemptions	\$193,123.50		
Benefited Project Amount	\$17,250,000.00	Total Exemptions Net of RPTL Section 485-b			
Bond/Note Amount		Pilot payment Information			
Annual Lease Payment			Actual Payment Made Payment Due Per Agreement		
Federal Tax Status of Bonds		County PILOT			
Not For Profit		Local PILOT			
Date Project approved	7/10/2018	School District PILOT			
Did IDA took Title to Property	Yes	Total PILOT	\$0.00 \$0.00		
Date IDA Took Title to Property	4/16/2019	Net Exemptions	\$193,123.50		
Year Financial Assistance is Planned to End	2020	Project Employment Information			
Notes	The employment numbers referenced for the Starlite Associates, LLC project (0105-18-02A) project also represent the employment numbers for The Ayco Company,				
	LP project (0105-19-01A); the two projects submitted applications to the board in tandem for financial assistance and were considered together by the b it was suggested that all jobs associated with The Ayco Company, LP are reported on the Starlite Associates project.				
Location of Project	# of FTEs before IDA Status 0.00				
Address Line1	629 Columbia Street Extension	Original Estimate of Jobs to be Created	0.00		
Address Line2		Average Estimated Annual Salary of Jobs to be	90,000.00		
		Created(at Current Market rates)			
City	LATHAM	Annualized Salary Range of Jobs to be Created	47,000.00 <b>To</b> : 105,000.00		
State	NY	Original Estimate of Jobs to be Retained	0.00		
Zip - Plus4	12110	Estimated Average Annual Salary of Jobs to be	90,000.00		
		Retained(at Current Market rates)			
Province/Region		Current # of FTEs	0.00		
Country	United States	# of FTE Construction Jobs during Fiscal Year	25.70		
Applicant Information		Net Employment Change	0.00		
Applicant Name	The Ayco Company, LP				
Address Line1	321 Broadway	Project Status			
Address Line2		•			
City	SARATOGA SPRINGS	Current Year Is Last Year for Reporting			
State	NY	There is no Debt Outstanding for this Project	Yes		
Zip - Plus4	12866	IDA Does Not Hold Title to the Property			
Province/Region		The Project Receives No Tax Exemptions			
Country	USA	· · · ·			

# Annual Report for Colonie Industrial Development Agency

Fiscal Year Ending: 12/31/2020

General Project Information		Project Tax Exemptions & PILOT	Payment Information	
Project Code	0105-20-01A			
Project Code Project Type		State Sales Tax Exemption	\$76,586.16	
Project Name	Trixie Girl, LLC/Chris's Coffee Service, Inc.	Local Sales Tax Exemption	\$76,586.17	
		County Real Property Tax Exemption	\$0.00	
Project Part of Another Phase or Multi Phase	No	Local Property Tax Exemption	\$0.00	
Original Project Code		School Property Tax Exemption	\$0.00	
Project Purpose Category	Wholesale Trade	Mortgage Recording Tax Exemption	\$49,000.00	
Total Project Amount	\$6,215,000.00	Total Exemptions	\$202,172.33	
Benefited Project Amount		Total Exemptions Net of RPTL Section 485-b	\$0.00	
Bond/Note Amount		Pilot payment Information		
Annual Lease Payment	\$0.00		Actual Payment Made Payment Due Per Agreement	
Federal Tax Status of Bonds		County PILOT	\$0.00 \$0.00	
Not For Profit	No	Local PILOT	\$0.00 \$0.00	
Date Project approved	1/27/2020	School District PILOT	\$0.00 \$0.00	
Did IDA took Title to Property	Yes	Total PILOT	\$0.00 \$0.00	
Date IDA Took Title to Property	2/26/2020	Net Exemptions	\$202,172.33	
Year Financial Assistance is Planned to End	2021	Project Employment Information		
Notes				
Location of Project		# of FTEs before IDA Status	0.00	
Address Line1	348 Old Niskayuna Road	Original Estimate of Jobs to be Created	51.00	
Address Line2		Average Estimated Annual Salary of Jobs to be	52,700.00	
		Created(at Current Market rates)		
City	LATHAM	Annualized Salary Range of Jobs to be Created	29,000.00 <b>To</b> : 70,000.00	
State	NY	Original Estimate of Jobs to be Retained	0.00	
Zip - Plus4	12110	Estimated Average Annual Salary of Jobs to be	52,700.00	
		Retained(at Current Market rates)		
Province/Region		Current # of FTEs	36.00	
Country	United States	# of FTE Construction Jobs during Fiscal Year	0.00	
Applicant Information		Net Employment Change	36.00	
Applicant Name	Trixie Girl, LLC & Chris's Coffee Service, Inc.			
Address Line1	27 Princess Lane	Project Status		
Address Line2				
City	LOUDONVILLE	Current Year Is Last Year for Reporting		
State	NY	There is no Debt Outstanding for this Project	Yes	
Zip - Plus4	12211	IDA Does Not Hold Title to the Property		
Province/Region		The Project Receives No Tax Exemptions		
Country	USA			

Fiscal Year Ending: 12/31/2020

Run Date: 07/22/2021 Status: CERTIFIED Certified Date: 03/31/2021

# **IDA Projects Summary Information:**

Total Number of Projects	Total Exemptions	Total PILOT Paid	Net Exemptions	Net Employment Change
8	\$2,294,016.92	\$519,694.01	\$1,774,322.91	264

Fiscal Year Ending: 12/31/2020

Run Date:07/22/2021Status:CERTIFIEDCertified Date:03/31/2021

Additional Comments